



OVERVIEW

Portal Innovations is seeking a Director of Operations in Atlanta to establish Portal's platform, laboratory space, management services and capital investment and to help identify, select, and support portfolio companies that fit the portfolio company management strategy. This role will collaborate closely with the leadership team to continuously assess the operating and business model for Portal Innovations and its resident companies. This role is expected to develop, recommend, and implement business model improvements that are correlated with facilities and operations.

The Director of Operations will be responsible for leading all aspects of the facility and overall site management for the Portal Innovations facilities in Atlanta including accountability for regulatory compliance, security, budget development and management, customer relationship management. In addition, this role is responsible for providing leadership, building a team, setting expectations, and managing the relationships that assist with daily operations.

REQUIREMENTS

Graduate degree (PhD preferred, MS minimum) in Science, Engineering, or related degree, with 5-10 years of combined experience in 2 or more areas of Life Sciences: startups, venture capital, scientific and technical research, healthcare companies.

OVERVIEW OF RESPONSIBILITIES

Portal Operations – Start-up Phase

- Use strong leadership and problem-solving skills to assist with the daily operations
- Work with leadership team to develop tasks required to launch Portal Operation in Atlanta
- Help CEO identify and recruit team members

Portal Platform Facing

- Establish and connect marketing, talent management and community building in Atlanta and link to across the Portal platform (e.g., Chicago)
- Suggest and organize programs that convene the ecosystem and provide pertinent content for the benefit of portfolio companies
- Implement Portal's operating model which includes onboarding activities (pre-move-in, move in), ongoing facilities management and off-boarding activities for resident companies

Portal Ventures Facing

- Build and leverage network of startups, tech transfer offices, interns, advisors and KOLs to insure deep and wide knowledge across Portal domains
- Develop and sustain business relationships with companies residing in Portal Innovations facilities including gaining and maintaining the respect of the scientific community and being responsible for customer relationship management during their residence at Portal.



WHO IS PORTAL INNOVATIONS?

Portal Innovations is a life sciences venture capital platform that curates and selects innovative companies founded by top-notch faculty and entrepreneurs that have great promise for growth by fulfilling unmet health needs with a focus on innovation at the nexus of therapeutics, AI and medtech. Portal's differentiated approach is to be deeply vested in its portfolio companies across three dimensions. Portal utilizes its "crafted capital" approach that includes financial capital, fully equipped wet lab space, and management expertise, to rapidly take its companies from company creation through asset-derisking and value creation from seed stage through Series A. Some VCs invest financial resources; Consulting firms provide 3rd party management expertise; And real estate companies offer a well-equipped lab to conduct early de-risking experiments necessary to demonstrate proof-of-concept. Portal uniquely tailors and blends all 3 of these elements for company support and success. Portal believes this early emphasis on quality enterprise creation will result in greater possibility of success to pathways of commercialization and will create a robust ecosystem for further growth of life science start-ups.

PORTAL INNOVATIONS' FLAGSHIP LAUNCH - CHICAGO

Portal has successfully and rapidly deployed its platform in Chicago where it houses a growing portfolio of high-potential life sciences ventures. Within one year into its Chicago launch, Portal Innovations is well ahead of schedule with its membership (90%), portfolio investments (>\$2M), and pipeline potential. This rapid success is driving Portal to expand to fuel further growth and momentum and expanding nationally provides Portal portfolio companies and partners access to resources and opportunities in multiple markets as they grow and scale.

PORTAL INNOVATIONS IN ATLANTA

Atlanta, like Chicago, possesses all of the academic and medical research institutions, resources, civic leadership and talent necessary to establish a world-class life sciences innovation hub, where companies can start up and scale. Portal's role in Atlanta's emerging life sciences ecosystem is to build a world class early-stage biotech portfolio while bringing together the entire ecosystem to allow these companies to thrive and scale locally.

Additional information available on the website:

www.portalinnovations.com

Link to video showcasing Portal Innovations and its portfolio companies in Chicago:

<https://vimeo.com/631339538>